

Message Text

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PAGE 01 MANAMA 00214 191621Z

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ACTION NEA-09

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FM AMEMBASSY MANAMA BAHRAIN

TO USDOC WASHINGTON DC

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AMEMBASSY TEHRAN IRAN

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AMEMBASSY JUDDA SAUDI ARABIA

UNCLAS MANAMA 0214

E.O.11652: N/A

TAGS : BEXP, BA

SUBJECT : SPECIAL TRADE OPPORTUNITY

1. AS AN IMMEDIATE REMEDY TO THE HOUSING CRISIS IN BAHRAIN, BAHRAIN'S MINISTRY OF DEVELOPMENT & ENGINEERING SERVICES HAS ANNOUNCED AN URGENT HOUSING PROGRAM TO PROVIDE TEMPORARY RELIEF PRESENT CRITICAL SHORTAGE AND FORM PART OF LONG RANGE HOUSING PROGRAM. PROGRAM WILL INCLUDE SERIES OF CONTRACTS FOR INDUSTRIALIZED HOUSING CONSTRUCTION TO ENABLE GOVERNMENT TO USE SKILLS OF MANAGEMENT AND TECHNOLOGY OFFERED BY COMPANIES SPECIALIZING IN THIS WORK.

2. PROGRAM WILL BE IN TWO STAGES. FIRST STAGE WILL BE SELECTION BY OPEN TENDER OF A NUMBER OF COMPANIES MANUFACTURING HIGHLY INDUSTRIALIZED FACTORY-MADE (PREFABRICATED) BUILDING SYSTEMS ABLE TO PRODUCE HOUSING QUICKLY AND EFFICIENTLY. ONLY COMPANIES PREPARED UNDERTAKE COMPLETE RESPONSIBILITY FOR MANAGEMENT OF THE MANUFACTURING, ERECTION AND FINISHING SERVICE NEED APPLY. SECOND STAGE WILL BE SELECTION BY OPEN TENDER OF A NUMBER OF COMPANIES TO BUILD HOUSES BY SYSTEMS OF ADVANCED CONSTRUCTION METHODS. APPLICATION FOR SECOND STAGE WILL BE INVITED BY A LATER ANNOUNCEMENT.

3. COMPANIES, AGENTS OR REPRESENTATIVES INTERESTED IN RECEIVING TENDER DOCUMENTS FOR STAGE ONE SHOULD APPLY TO
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ADMINISTRATION SUPERVISOR, MINISTTRY OF DEVELOPMENT & ENGI-

NEERING SERVICES, P.O. BOX 235, ROOM 208, MANAMA, BAHRAIN,
BY THURSDAY MARCH 6 ENCLOSING A NON-REFUNDABLE DEPOSIT
OF BAHRAIN DINARS 50 (DOLLARS 130).

4. PREFABRICATED HOUSES HAVE RECENTLY BEEN INTRODUCED IN
BAHRAIN BY PRIVATE SECTOR AND ARE RECEIVING GOOD RESPONSE
DUE TO INCREASED COMSTRUCTION COSTS OF CONVENTIONAL BUILDINGS.
TWO SWEDISH COMPANIES (HEDLUNDSAND VIKING) IN PARTNERSHIP
WITH LOCAL FIRMS EXPECT LARGE ORDERS.

5. SHOULD BE GOOD OPPORTUNITY FOR U.S. FIRMS ABLE TO SUPPLY
HOUSING TO WITHSTAND HOT, HUMID CLIMATE.
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